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– Robert Bard, Plant Superintendent

Kawasaki Makes Lasting Impression on

BARRETT PAVING

Kawasaki has made a lasting impression on Barrett Paving Materials' Litchfield, NY, facility. Barrett Paving owns a year 2000 Kawasaki 95ZIV, a 6.5- yard (5.9 m) machine and has put a startling number of hours on it.

According to Robert Bard, Barrett's Litchfield plant superintendent, "We have had tremendous success with the Kawasaki loader. They have a number of features that our operators appreciate," he says. "The cabs offer great visibility and comfort and the machines are generally easy to operate. We've put 15,000 hours on our 2000 Kawasaki 95ZV without a single major failure.

"The winters here in upstate New York are excessively cold with temperatures regularly well below zero and at times we have to operate our loaders under these conditions, but the Kawasakis have started every time," he adds.

Since purchasing the machine in 2000, Barrett also has purchased a 2003

Kawasaki 115ZV, a 7.5-yard (6.9 m) machine and has put 5,000 hours on it. In addition, Barrett owns a 2005 Kawasaki 95ZV and a 2005 Kawasaki 90ZV. Because the company has experienced such good fortune with the Kawasaki line, it has another 90ZV on rent from Tracey Road Equipment.



(L-R): John Roden, sales representative of Tracey Road Equipment; Rick Sullivan, quarry foreman of Barrett Paving; Kevin Crane, Barrett Paving mechanic; and Robert Bard, Barrett Paving's plant superintendent, stand in front of the company's Kawasaki 95ZV.

Barrett's Litchfield location is active primarily from May through November because it is an aggregate and asphalt producer. Each loader is expected to have 1,500 to 2,000 hours of operation each year. As Barrett's Kawasaki dealer, Tracey Road Equipment has kept a good track record.

"We enjoy a strong relationship with Tracey Road Equipment and our sales rep, John Roden," Bard says. "Tracey Road responds well to Barrett's needs. Jerry Tracey, president of Tracey Road Equipment, personally stays in contact with us. That kind of attention you never receive from larger dealerships."

Barrett also is impressed with Kawasaki's commitment to customer satisfaction. "Loaders are all they manufacture and they are very focused on doing it right," he says. "Anytime we have had any problems, Kawasaki has been tremendous about standing behind their product.

"One of the things that we consider here at Barrett in buying a machine is what



Barrett Paving's Kawasaki operators proudly stand along side their machines.

kind of service and support we are going to receive after the sale and we have had no complaints with Kawasaki," Bard adds.

As a Kawasaki factory representative, Jim Simons goes to the Barrett plant and welcomes input regarding loader needs. "We take what input they offer us and they willingly receive suggestions from us, and that makes for a great relationship," adds Bard.

ABOUT BARRETT PAVING

The Barrett Paving Litchfield facility has been owned and operated by Barrett Paving since 1978. The quarry has been

in operation since 1964 and encompasses approximately 100 acres.

In addition to producing all popular sizes of crushed stone, Barrett Paving also manufactures and sells hot-mix asphalt. The Litchfield facility services its surrounding areas within a 50-mile (80.1 km) radius.

"We're very customer-service driven," says Bard. "Our regular customers know that we will be there for them any time."

Barrett Paving is serviced by Tracey Road Equipment, Syracuse, New York

*Story reprinted courtesy Construction Equipment Guide

KAWASAKI 90ZV:

- Emissions-compliant 275 HP Cummins diesel
- 5.0 to 5.9 cu. yard buckets available
- Dual Z-linkage arms — heaviest in its class
- Redesigned integrated ROPS/FOPS cab
- 20% cab width increase
- Transmission redesigned with helical gears, reducing noise level and vibration
- A/C and heater standard
- Automatic powershift transmission with four forward and four reverse speeds
- Outboard-mounted, four-wheel, dual circuit sealed wet disc brakes
- Torque-proportioning differentials extend brake and tire life and improve traction in sand or mud
- Easy access to drains, filters and fittings
- Optional Ride Control for stable load handling
- Optional K-Lever provides one-hand steering and transmission control

KAWASAKI 95ZV:

- Emissions-compliant 340 HP Cummins diesel
- 7.0 cu. yard bucket provides excellent production for most materials
- Dual Z-linkage arms — heaviest in its class
- Integrated ROPS/FOPS cab
- Overall reduced height due to integrated ROPS provides ease of transportation
- 20% cab width increase
- Transmission redesigned with helical gears, reducing noise level and vibration
- A/C and heater standard
- Automatic powershift transmission with four forward and three reverse speeds
- Outboard-mounted, four-wheel, dual circuit sealed wet disc brakes
- Torque-proportioning differentials extend brake and tire life and improve traction in sand or mud
- Easy access to drains, filters and fittings
- Optional Ride Control for stable load handling
- Optional K-Lever provides one-hand steering and transmission control

KAWASAKI 115ZV:

- Emissions-compliant 480 HP Cummins diesel
- 8.3 to 8.5 cu. yard buckets available
- Dual Z-linkage arms —heaviest in its class
- Optional Ride Control for stable load handling
- K-Lever provides one-hand steering and transmission control
- A/C and heater standard
- Automatic powershift transmission with four forward and three reverse speeds
- Outboard-mounted, four-wheel, dual circuit sealed wet disc brakes
- Easy access to drains, filters and fittings
- 20% cab width increase
- Transmission designed with helical gears, reducing noise level and vibration
- Engine cooling system with hydraulic fan